



TECHNOLOGY PRACTICE GROUP

We “GET” tech.

For our technology clients, nothing is off-the-shelf. Because it can't be.

These days, the promise of innovation and the provision of technology are nearly matched by its perils. One false keystroke can rudely acquaint your company with the limits of your privacy liability coverage. Another can instantly compromise network security. Hackers seemingly lurk everywhere. And your intellectual property can walk out the door with a suddenly disgruntled employee. Clearly, when it comes time to choose an insurance advisor, this is no time for dealing with amateurs.

At The Hilb Group, we realized early that value-added resellers, custom software vendors, tech consultants and others face a unique set of risks, so we've built our Technology Practice to meet every one.



Another moving target: The rules.

Regulatory requirements continue to evolve to keep up with technology – federally, state by state and seemingly day after day. Count on The Hilb Group to stay on top of it all – because that's what we do.

How do we succeed? First, last, and always: we listen.

The professionals of The Hilb Group's Technology Practice Group take the time to thoroughly understand your organization, your vision and your risks. Thus equipped, we're able to develop an insurance program as unique as your business. From errors and omissions to identity theft, The Hilb Group offers you solid protection in a business where there is absolutely no room for error. From customized, industry-specific property and casualty solutions to employee benefits liability programs, we're redefining superior risk management for a growing roster of clients throughout New England.

**The The Hilb Group playbook:
Hand-offs are not a part of it.**

When you work with the Technology Practice Group, you'll find that there is no such thing as the second-string team. The executives you meet on the first day are also your day-to-day contacts, always there to talk strategy, recommend solutions and take ownership of your risk-management challenges. We're hands-on. Just like you are.

Raise your expectations.

(First step: See what you're missing.)

Nothing expresses the value of our people, products and philosophy more completely than a side-by-side comparison of coverages. For technology, employee benefits and private client solutions, call the industry advisors at The Hilb Group today at **800.232.0582**.