



## HOSPITALITY PRACTICE GROUP

### Where our customer is always right.

#### **Just like you, we're in the satisfaction business.**

If there's one word that warms the hearts of our many hospitality clients, it's "proactive." In your business, liability lurks around every corner, so we partner with you every step of the way to ensure that you're as protected as you are profitable. We're constantly communicating with you, offering you seminars on liquor liability and limiting your exposure to third party discrimination. We survey your employment practices to ensure they're best practices, and proactively manage your workers compensation risk through safety seminars. When the power goes out, we can limit your risk from spoilage. And when the system goes down, we can indemnify you against credit card processing breaches.

Thinking of everything is what we do best at The Hilb Group, and why our Hospitality Practice Group was built to meet your every contingency.

Your goal is to keep your customers happy. That's our goal, too.



#### ***Please be seated – correctly.***

*To keep your employees healthy as well as on the job, The Hilb Group offers seminars on workplace ergonomics.*

#### **How do we succeed? First, last and always: we listen.**

The professionals of Hilb's Hospitality Practice Group take the time to thoroughly understand your business, your vision, your opportunities and your risks. Thus equipped, we're able to develop an insurance program as unique as your business. The Hilb Group offers you unsurpassed protection to cover your every risk. From property and casualty coverage to employee benefits compliance expertise, we're redefining superior risk management for a growing roster of clients throughout the country.

#### **The Hilb Group playbook: Hand-offs are not a part of it.**

When you work with the Hospitality Practice Group, you'll find that there is no such thing as the second-string team. The executives you meet on the first day are also your day-to-day contacts, always there to talk strategy, recommend solutions and take ownership of your risk-management challenges. We're hands-on. ***Just like you are.***

#### **Raise your expectations. (First step: See what you're missing.)**

Nothing expresses the value of our people, products and philosophy more completely than a side-by-side comparison of coverages. For hospitality, employee benefits and private client solutions, call the industry advisors at The Hilb Group today at **800.232.0582**.